

May 6, 2022

NJAWI MEETING NOTICE

President: George Reitz
Vice President: Antony Jakubowski
Treasurer: John Gehman
Secretary: Ron Burke



Contracts Seminar CONTRACTS, WE ALL SIGN THEM

Presented by: Sandy Sandberg, Granite Mills

Contracts, we all sign them, and they have potential to have great effects on our businesses. Wouldn't you agree it is important to understand them? Better yet, what if you learned tips and gained knowledge to make a contract more favorable for you. Join speaker Sandy Sandberg, President of Granite Mills, as he proudly presents this new contract seminar.

Sandy's diverse background and skillset bring a fresh perspective to a challenging topic. He will take us down a journey that set an understanding and expands your horizon with hands-on application. Don't miss an opportunity to align your business for further success.

- Introduction and Icebreaker
- Terms/Scenarios
- Filtering Opportunities
- Condition Your Bid
- Read the Contract
- Pay-if-Paid Clauses
- Scheduling, Sequencing, Duration
- Redline Contract Exercise
- Review of Contract Redlines
- No Damage For Delays
- Indemnification
- Right to Stop Work
- Change Orders
- Statutory Requirements
- Conclusion/Summary



2 or more members registering from the same company at the same time will automatically receive 20% off.

Add your Group members to the Registration Summary page [DON'T WAIT, REGISTER TODAY!](#)

On Thursday May 5th

- 8:30am-Noon Best Practices Group #9 morning meeting at American Millwork and Cabinetry plant
- 12pm -1pm Lunch for all seminar attendees and Best Practices attendees at American Millwork.
- 1pm -2pm Plant tour for all attendees
- 2:30pm-4:30pm Resume Best Practices meeting
- Travel to East Stroudsburg

For chapter information: Ron Burke, AMC Operations. (610) 965-0040 ext. 251 rburke@amcmillwork.com

For event information: Sue Sicilian, AWI Education Program Coordinator (571) 323-3614 ssicilian@awinet.org

Location: East Stroudsburg University, 562 Independence Rd, Suite 214 East Stroudsburg, PA 18301

Lodging: [Staybridge Suites Stroudsburg](#), 561 Independence Rd. East Stroudsburg, PA 18301

On: Friday, May 6, 2022 8:00 am - 4:00 pm ET

Fee \$245.00 for Member \$350 for Non Member