

"To cultivate an Environment of Respect & Fairness, Share Our Problems, & Help Develop Our Solutions!"

President: **George Reitz**
 Vice President: **Antony Jakubowski**
 Treasurer: **John Gehman**
 Secretary: **Daniel Smith**



Advanced Estimating

October 29th & 30th, 2015
ESU Innovation Center,
East Stroudsburg PA

Hosted by the AWI New Jersey Chapter, American Millwork & Cabinetry, American Systems & Installation, Adservco, and East Stroudsburg University

As a linchpin of the successful outcome of projects, the estimate can "make" or "break" your company. Learn advanced techniques for estimating complex projects, fine-tune your analyses of job costing, and justify the added value your company can offer for your proposed price while you beat the competition. Devise an effective process for determining your costs and marking up the costs to meet your overhead and make a profit. Advance your skills for gathering all the special considerations that may influence the job. The faculty guides attendees through unique woodworking problems and leads them to real-world solutions.

◆ Speakers:

Juan Soto, Casework Solutions, LLC , **Luke Remmert**, Remmert & Company, **Norman Fink**, NPF Consultants, & **Joshua Browning**, Genbrook Millwork, Inc◆

Seminar to be held at : **East Stroudsburg University Innovation Center • 562 Independence Rd • East Stroudsburg PA 18301**

Event Details Cost: AWI NJ Chapter Member: \$200 : AWI National Member Only: \$200 :Non AWI Member: \$325

◆**Payment Information:** All registration payments must be received by **October 25th** in order to participate. *Please note that hotel accommodations are not included with event registration payment.* ◆ **To pay by credit card**, Complete NJAWI Fax authorization Sheet ◆ If paying by check, please make payment out to New Jersey Chapter Architectural Woodwork Institute and mail to the following address: New Jersey Chapter AWI C/O George Reitz President 840 Broad St Emmaus PA 18049 ◆ **Payment Questions?** Dan Smith, DSmith@amcmillwork.com or John Gehman, jgehman1@verizon.net_Phone: (908) 319-5243

Our Event is located near these Airports (drive time):

- ◆ **Wilkes-Barre/Scranton International** (54 min) ◆ **Lehigh Valley International** (44 Min) ◆ **Newark Liberty International** (1 hr. 11 Min)

 **Accommodations can be made directly across the street at:**
<http://www.staybridge.com/hotels/us/en/reservation> **Book online or call (877) 238-8889**

Other Event Questions? Contact our Chapter President George Reitz GReitz@amcmillwork.com (610) 428-5907 or Dan Smith (info above) or Camerine Findlay, cfindlay@awinet.org, National AWI, for content specific questions.

To register, please complete form on your computer and email to: DSmith@amcmillwork.com Or fax it to: (610) 965-0043

| Company Name | Address | Website | Contact Phone |
|---|--------------------|---------|---------------|
| Number of Participants Attending | | | |
| Participant Names | Address (if Other) | Email | Contact Phone |
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